

# PETER SCHWARDMANN

*Curriculum Vitae, March 2016*

Ludwig-Maximilians-Universität München  
Seminar für Wirtschaftstheorie  
Ludwigstraße 28 / 09 (Rgb.), 80539 München

<https://sites.google.com/site/peterschwardmann/>  
peter.schwardmann@econ.lmu.de  
+49 (0)89/ 2180 - 2876

## ACADEMIC POSITION

September 2014      Assistant Professor (non-tenure-track) at the **University of Munich (LMU)**

## EDUCATION

2014                      Ph.D. in Economics at the **Toulouse School of Economics (TSE)**  
                                 Advisor: *Paul Seabright*, Thesis committee: *Christian Gollier, Ran  
Spiegler, Johannes Spinnewijn and Jean Tirole*

2011                      MPhil in Economics at TSE (DEEQA)

2010                      MSc in Economic at TSE (M2)

2008                      Bachelor of Business Science and Masters in Economics at the  
University of Cape Town

## RESEARCH INTERESTS

Primary Fields: Behavioral economics and experimental economics

Secondary Fields: Industrial organization, health economics and organizational economics

## WORKING PAPERS

Deception and self-deception, *with Joel van der Weele*

Competitive pricing and quality disclosure to cursed consumers, *with Alessandro Ispano*

Selling dreams: endogenous overoptimism and collateral use in financial contracts, *with Luc Brinet*

Cooperating over losses and competing over gains: a social dilemma experiment, *with Alessandro Ispano*

Motivated health risk denial and the market for preventative health care

Women form social networks more selectively and less opportunistically than men, *with Guido Friebel, Marie Lalanne, Bernard Richter and Paul Seabright*

## WORK IN PROGRESS

Emotion-driven risk preferences, *with Ian Gould, Marie Lalanne, Evelyne Lepron, and Paul Seabright*

## TEACHING EXPERIENCE

Lecturer in microeconomics (undergrad), game theory (undergrad) and behavioral theory (Phd)  
TA in behavioral economics (masters) and microeconomics (undergrad)

## SEMINAR AND CONFERENCE PRESENTATIONS

**2016:** Colloquium in Behavioral Economics Berlin **2015:** Augsburg University, EEA Mannheim, THEEM Kreuzlingen, Christmas Meeting of German Economists Munich, SFB Young Researcher Workshop Munich; **2014:** Bonn University, LMU Munich, New York University, CREST – ECODEC conference on the Advances in the Economics of Antitrust and Consumer Protection in Paris, SFB/TR15 Conference in Caputh; **2013:** University College London, CEAR workshop on behavioral insurance in Atlanta, ESA world meetings in Zurich, ECORE summer school on Governance and Economic Behavior in Leuven; **2012:** Université Libre de Bruxelles, University of Cape Town, Lyon-Toulouse behavioral economics workshop

## REFEREEING

Games and Economic Behavior, Journal of Economic Behavior and Organization

## AWARDS AND SCHOLARSHIPS

2013	Doctoral scholarship under the ERC grant "Cognition and Decision-Making: Laws, Norms and Contracts"
2010	Doctoral scholarship from the French Ministry of Education
2009	Jean-Jacques Laffont Foundation scholarship for studies at TSE
2008	Nedbank Old Mutual Prize for best Masters coursework at UCT
2007	Albertonie Herman Broeksma scholarship for outstanding academic achievement; Louis Weiner Prize for postgraduate studies

## RELEVANT WORK EXPERIENCE

2010 - 2011	Research assistant for Roberta Dessi (TSE) and Sanjev Goyal (Cambridge)
2009	Internship at the German development agency (GTZ)
2008 - 2009	Commissioned by the South African Department of Trade and Industry to research an industrial policy framework for the South African fruit canning industry. My proposed strategy for an industrial policy initiative became official government policy in 2009

## REPORTS AND COMISSIONED WORK

*"How the South African fruit canning industry can respond to high can prices, a strong Rand and the global economic crisis".* A report to the South African Department of Trade and Industry, 2009, with Don Ross (UCT).

*"Economic evaluation of potential industrial policy measures aimed at the South African fruit canning industry".* A report to the South African DTI, 2008, with Don Ross.

*"A Cross-Country Analysis of the Determinants of Antiretroviral Drug Coverage".* aids 2031 Working paper 2, 2008.