

# Andrea Ariu

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## CURRENT POSITION

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Post-Doctoral Fellow, Geneva School of Economics and Management, University of Geneva.

## PAST POSITIONS

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Robert M. Solow Post-Doctoral Fellow, McDonough Business School, Georgetown University  
Research Fellow Fond National Recherche Scientifique, Belgium (Mar. 2011-Sept. 2014)  
Researcher IRES, Université catholique de Louvain, Belgium (Jan. 2009-Sept. 2014)  
Researcher, National Bank of Belgium (Sept 2010 - Feb. 2011)  
Research Fellow, University of Ljubljana, Slovenia (Nov. 2009 - Sept. 2010)

## VISITINGS

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Department of Economics, Stanford University, California, USA. (Jan. - June 2012)  
Center for Economic Performance, London School of Economics, UK (Oct. - Nov. 2011)  
Department of Economics, London School of Economics, UK. (Sept 2009 - Sept 2010)

## EDUCATION

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Ph.D. in Economics, Université catholique de Louvain. Supervisors: G. Mion and F. Docquier (April 2014)  
Joint Degree Program: "M.Sc. in Economics and Social Sciences" Université catholique de Louvain, Belgium and Bocconi University, Italy. (Sept. 2008)  
BA in Economics of International Markets and New Technologies, Bocconi University, Italy. (Sept. 2006)

## RESEARCH INTERESTS

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International Trade, International Migration.

## PUBLICATIONS

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"Crisis-Proof Services: Why Trade in Services Did Not Suffer During the 2008-2009 Collapse" *Journal of International Economics*, 2016, Vol 98, 138-149.  
➤ Winner of the "2015 Geneva International Award" from the Swiss Network for International Studies  
"Governance Quality and Net Migration Flows" *Regional Science and Urban Economics*, 2016, Vol. 60, 238-248. (with Frederic Docquier and Mara P. Squicciarini)  
"Services Versus Goods Trade: A Firm Level Comparison" *Review of World Economics*, 2016, Vol. 152(1), 19-41.

“Trade in Services and Occupational Tasks: An Empirical Investigation” *The World Economy*, forthcoming. (with Giordano Mion)

“The Balance of Brains: Corruption and High-Skilled Migration” *EMBO Reports* Vol. 14, Pages 502-504 (with Mara P. Squicciarini)

#### **WORKING PAPERS**

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“Providing Services to Boost Goods Exports: Theory and Evidence” (with Florian Mayneris and Mathieu Parenti)

“Interconnections Between Services and Goods Trade” (with Holger Breinlich, Gregory Corcos and Giordano Mion)

#### **WORK IN PROGRESS**

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“Material and Service Offshoring: A Firm-Level Perspective” (with B. J. Jensen, K. Nilsson-Hakkala and S. Tamminen)

“Measuring the Gains from Service Trade Liberalization” (with Dennis Quinn)

#### **TEACHING**

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International Trade (PhD), The Graduate Institute.

International Trade (EC243) E.A. Walsh School of Foreign Service, Georgetown University.

Urban Economics and Economics of European Integration (undergraduate TA) LSE.

Methodology of Research (undergraduate TA), Université catholique de Louvain.

#### **REFEREEING ACTIVITY**

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The Economic Journal, The World Economy, Journal of Population Economics, *Economica*, The Journal of International Trade & Economic Development, Journal of Evolutionary Economics, International Review of Economics and Finance, *De Economist*.

#### **CONFERENCES AND SEMINARS**

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**2016:** Brownbag seminar, University of Geneva; Departmental Seminar, Graduate Institute; Australasian Trade Workshop, University of Adelaide; Departmental Seminar, Singapore Management University. FREIT, University of Ljubljana. EIT, European University Institute. EEA Meeting, University of Geneva. DEGIT, Nottingham University. EGI, University of Bari. ETSG, Aalto University.

**2015:** Trade Study Group Washington DC; Australasian Trade Workshop, University of Sydney; Trade Seminar, Georgetown University; Trade Study Group Washington DC; Université Sorbonne, Paris; CAED Conference, Istanbul, Turkey.

**2014:** Assa Meetings, Philadelphia; Brownbag seminar, Erasmus University; CompNet Conference, Bank of Italy; EIST Conference, TED University, Turkey;

**2013:** Doctoral Workshop, UCLouvain, Belgium; XIII RIEF Conference, Université Sorbonne; FREIT Conference, University of Ljubljana; ITSG, University of Ancona;

CompNet Meeting, ECB; ETSG, Birmingham University; Midwest International Trade Conference, Michigan University; InterAmerican Development Bank, Washington DC; SAE Meetings, Universidad de Santander.

**2012:** Midwest International Economics Conference, Indiana University; GIST Conference, University of Sassari; EGI, University of Bari; ETSG, Leuven.

**2011:** ETSG, Copenhagen Business School; 26th European Economic Association Conference, University of Oslo; APTS, University of Hawaii at Manoa; 3rd GIST Conference, University of Stockholm; LEITC, University of Ljubljana; Royal Economic Society, Royal Holloway University of London; ITSG University of Milan; EDP Jamboree, Bonn; Doctoral Workshop, UCLouvain.

**2010:** FIW University of Vienna; NBB Bi-annual Conference; ETSG Lausanne; EGI, University of Bari; GIST Conference, University of Ljubljana; EDP, Pompeu Fabra University.

#### CONFERENCES ORGANIZATION

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2013: Doctoral Workshop, Louvain la Neuve, Belgium, January and May.

2012: 4<sup>th</sup> CEPR GIST Conference (Globalization, Investment and Services Trade), Italy.

#### LANGUAGES

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Italian: Mother Tongue.

English: Advanced, CAE, "Certificate in Advanced English", 2008.

French: Advanced, DALF, "Diplome Approfondi de Langue Française", 2008.

Spanish: Basic

#### PRIZES AND HONOURS

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Robert Solow Postdoctoral Fellowship, (2014-2015)

FNRS "Fond National Recherche Scientifique" Fellowship (2011-2014)

Globalization, Investments and Service Trade Fellowship, European Commission (2009-2011)

Homo Sapiens Sapiens Prize, Italian Ministry for Education (2008-2009)

Athletics, Bronze Medal in the 4x100m relay, Italian Championships for Clubs (2001, 2002)

#### INTERESTS AND ACTIVITIES

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Member of the Sardinian Cultural Association.

Photography, Rowing, Athletics and Scuba Diving.

#### ACADEMIC REFERENCES

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**Prof. Giordano Mion**

Department of Economics  
Sussex University.  
g.mion@sussex.ac.uk

**Prof. Frederic Docquier**

Department of Economics  
Université catholique de Louvain.  
frederic.docquier@uclouvain.be

**Prof. Anna Maria Mayda**

E.A. Walsh School of Foreign Service,  
Georgetown University  
amm223@georgetown.edu

**Prof. Richard Baldwin**

Graduate Institute of International and  
Development Studies  
Baldwin@graduateinstitute.ch